### VSCA 422 Moving Pictures Project 3: KD Campaign

April 5th, 2024 Clara Strum



# Objectives

The student will select a brief from the D&AD Briefs or One Show competition. For this class the out of the box component is what we will focus on.

The two assignments (students choice) 1. D&AD campaign https://www.dandad.org/en/d-ad-new-blood-awards/ 2. One Show student



# Deliverables

What is needed 2-4 motion components	Stu
	W
Media	W
Can be GIFS, Cinemagraphs, motion graphics, ani-	W
mation, video, etc	W
	Ho
Background.	
The primary aim is to utilize motion to increase con-	

sumer response to a brand.

udents will define their brief:

/ho are we talking to? /hat do they currently think? /hat do we want them to think? /hy should they care? ow do we make the message relevant?

### Timeline

- Week 1 Mar 1/8 - Introduction, briefing. Students will research and choose their chosen non-profit.
- Week 2 the target audience and the issue will be defined and be the catalyst for development.
- Week 3 Mar 22 - Present 2 – 4 concepts in development
- Week 4 Mar 29 - Present concepts in development.
- Week 5 (10 minute max). Verbal (10 minute max).

Mar 15 - Present initial strategy with 2-4 rough concepts for execution to teacher. The student will have done research collected data, research and define a creative brief. A clear understanding of

Apr 5 - Final execution presented to class (as if presenting to a client). Written summary & verbal

# Brief: what are we doing?

Mac and cheese!!!!

- . THE CHALLENGE:
- . Create a brand activation that speaks to older Gen Zs and younger Millennials by connecting to what they care about in culture, and showing them that KMC is there for them whenever they need some reassuring comfort.
- Your brand activation idea should be rooted in a strong truth about this audience, but still connected to what KD stands for.
- . they believe everyone loves mac and cheese (it is not for a specific group of people) . In 2021 they launched the 'Help Yourself' campaign, unveiling its new brand positioning to speak to people beyond families with kids. But the brand now needs to do more, beyond a traditional brand campaign, to connect directly with older Gen Zs and younger Millennials.

1) Cuturally pourd + relaint insight (message is relavent in todays age) choosthgen instead. 2) has VoltAGE. nour bon done betore ) sticky + memorable simple is funny + good. L private Mactchus is SIMPLE + can be explained in 1 LINE. instead ... is authentic to KD mact chur & & & & ppi have been by less KD Annic's (healthir option) Iguts Gen Z talking: "I can't belien KMC did that !!!" - ARS Zany, memorable, Zany, withetimes trying new boundy of mac G out 6t pocket, ULTIMATE n chur. - clever, quirley COMFORT KD is then for you in hard times "diff" from traditional compaign. Githelpmake you ful botty funy , reminder. about "reasuring contart") ol'faithful. deep emotional connection started MAC + CHEESE in an unconv r relevanting nostalgia (by KD. or Kratt Dinn it yourc old. ( tik tok sound?) reaching demographic that Was but now H 11 one thing duays is sen as public sturt experiment? "gran up" from KD silly brand stays the same " a kids brand. consistant. connett "what they care," interactive? they want to abt in culture older GenZ, millinials know when it will -Heinz something come out why not bung. only we undustand. putting kitchup porting everything (makes us cringe) or do ILEAN able to offord) anything. Garfield. Comme c meme outer to go ister y the shock hmow



Older Gen Zs and younger Millennials (ages 18-32) who do not have kids and are at a stage in their lives where they are navigating all sorts of changes and challenges – big & small. Graduating, making new friends, moving out, getting jobs, and navigating the workforce. While they find change exciting, there are moments that make them unsure of themselves.

Our audience spans all geographies, identities, ethnicities, income levels, genders, and abilities.

(and what do they believe? what do i want them to believe?)

#### article about mac and cheese:

https://www.mashed.com/123963/untold-truth-kraft-macaroni-cheese/

#### - seems like Canadians REALLY love KD

# 'Zillenials'

- . on the cusp of both generations; in their early to mid 20s
- . the first cohort to experience adolescence in a post-9/11 world. . came of age during the 2010s
- U.K. Brexit referendum
- . U.S. presidential election of 2016
- . COVID-19 pandemic
- . 2020-2021 George Floyd protests, Black Lives Matter
- . Environmental protests
- . Zillennials experienced the Digital Revolution (rapid technological advance-<u>ments</u>) of the 2000s and 2010s, internet, cellhones, mobile devices and smartphones, (1st iphone in 2007)
- . saw the rise (and participated in) internet meme culture
- . "Gen Z grew up with a phone in their hand and with social media they didn't miss a beat," Olarte said. A decade earlier, "we had the iPod Touch to download music online and did YouTube-to-MP3 converters."
- zillenials prefer instagram stories over snapchat and tiktok,

. childhood tho? reminds me of peace, nature, play, nostalgia, 'simpler times', when life was light and happy . life before social media

. "Over half of Americans spend more than 50% of their time online (73%) of Gen Z, 64% of millennials, 56% of Gen X, and 40% of boomers). Nearly half, 46%, of those surveyed spend more time in front of a screen than joining in-person activities and spend eight or more hours of the day on devices."



<sup>•</sup> https://www.cnn.com/2023/05/10/health/what-are-zillennials-wellness/index.html

<sup>•</sup> https://forty8creates.com/did-we-forget-an-entire-audience-the-zillennials/

conscious byers CARE DEEPLY abt environntal issus Gaza cease-fire protests "Zillenial") politically outspoten. BLM George Floyd profests post 9/11 LATE STAGE capitalism 2008 DA "go touch grass" menus



# The loneliest generation.

social isolation affects this generation extensively due to the shift to an online world. (lets bring some happy into their lives)

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC8149428/ https://ballardbrief.byu.edu/issue-briefs/isolation-among-generation-z-in-the-united-states https://www.forbes.com/sites/kianbakhtiari/2023/07/28/gen-z-the-loneliness-epidemic-and-the-unifying-power-of-brands/?sh=-44f09af66790

# How will I get their attention?

Idea 1: people submit (embarassing) personal story about mac n cheese, and it is animated as a cute personified mac n cheese doing the embarrasing thing

Idea 2: series of bowls of kd speaking/yelling at people as muppets (like the swedish chef's food). jumpscare real ppl in actual grocery stores.

Idea 3: mac n cheese trippy visualisers, intended for concerts in the summer (stampede, music festivals). could potentially have a dj with a macaroni-head

Idea 4: (black and white style ads): depicts quiet, somber, lonely scenes of person consuming media/on games/technology, and then the warmth of someone bringing them a bowl mac and cheese. kd would be the only thing in colour, and would warm up the room. (ads about checking in with those around you)

 Idea 5: making animated advertisements showing personified kdmc fighting other personified mac and cheese brands, in a video-game style. (especially inspired by street fighter and super smash bros)

Idea 6: thirst traps of mac and cheese / anime style fan-edit of mac n cheese (over the top editing, hot music, shock value) \*no actual human bodies/people in this ad, just a bowl of mac and cheese

Idea 7: mac and cheese flavoured vape. advertisement that is mocking itself, showing how gross/funny it would be, saying: "stick to what's good for you"

Idea 8: a mac n cheese anime opening!! personified macaroni's, loud anime music, dramatic editing, intense, over the top /// or sentimental, emotional

Idea 9: meme-like edits of old cartoons: garfield, scooby doo, peanuts, forcing mac n cheese into their stories abruptly, and not smoothly. garfield switches to kd from lasagna. scooby and shaggy throw away scooby snack for kd. snoopy smooshes woodstock into powder and makes mac n cheese.

Idea 10: public interviews: "if you snort this kd cheese-dust, you get a box of mac n cheese for free" :D

### The ads

KD mac and cheese reminds me of sleeping in on the weekend, playing mariokart or smash bros with my siblings, and tossing leftover hotdogs into our mac and cheese for lunch. Video games resonate well with zillenials, and I'm talking about all of us, not just the hardcore gamers. We all grew up playing casual fun games on the wii, xbox, gameboy, playstation ETC

The advertisements will be animated in a pixelated, video-game-appearing style! These ads will depict a fight sequence: of the champion of mac n cheese, KD, being challenged by other brands of instant noodles, and instantly destroying them.

The point of the ads is to be eyecatching to my demographic in particular, and remind them that mac and cheese is epic.



(i plan on using lots of meme sound effects)







#### Futura Medium





















ends w "KD : still the best" still the Champion of mach chanse.

